



NORTH CAROLINA

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**Request for Information**

### **Executive Summary**

Rowan County is in the process of developing plans to purchase Cardiac Heart Monitors. November 1, 2021 the Rowan County Board of Commissioners rejected all bids received in response to a "Request for Proposals RFP 2022-007".

### **Schedule**

Respondents will have two weeks to respond to this Request for Information (RFI). All responses shall be sent to Anna Bumgarner, Purchasing Director by 3pm on Tuesday, November 16, 2021. Clearly marked "**RFI 2022-016 Cardiac Monitors**". Delivery of RFI and items request in Section A 1 to Rowan County Emergency Services - 2727 Old Concord Road, Salisbury, NC 28146.

### **Clarification Questions**

Respondents one week to express their interest in this RFI. Emails shall be sent to Purchasing Director by 5pm on Tuesday, November 9, 2021 at [anna.bumgarner@rowancountync.gov](mailto:anna.bumgarner@rowancountync.gov).

### **Response**

The County recognizes that considerable effort will be put forth responding to this RFI. Please note this is only a request for information. This is not a request for services. Vendors are hereby responsible for all cost in preparing this RFI including demonstrations in Section A 1. All responses to the questions in Section A shall be for the devices provided for demonstration in Section A 1.

### **Content and Format**

Rowan County expects concise, detailed, point-by-point responses to each of the questions identified in section A of this RFI. The County is not interested in brochures or "boilerplate" responses.

## SECTION A

1. Rowan County would like for each vendor to bring a cardiac monitor with automated external defibrillator (AED) and all available accessories to Rowan County Emergency Medical Services on November 16, 2021 to be set up and displayed through December 16, 2021 to provide an opportunity for each Rowan County Medic to see each device. The County is only interested in most recent and advanced model currently available for sale in the United States with PMA approval.

We would like for each vendor to be present at the following dates for demonstrations and to answer questions.

- a. Wednesday, November 17<sup>th</sup> from 1pm to 9pm
- b. Wednesday, December 1<sup>st</sup> from 6am to 3pm
- c. Wednesday, December 15<sup>th</sup> from 9am to 9pm

Please indicate in your response to the RFI if your company will be able to comply with number 1 including being available on the dates a through c.

\_\_\_\_\_ Yes we will be available on the three dates above.

\_\_\_\_\_ No we will not be available on the three dates above.

2. Please provide a list of Emergency Medical Services in North Carolina that currently use your cardiac monitor with manual defibrillation or with manual defibrillation and AED that are available for purchase.
3. Does the manual defibrillation unit include an AED mode that is
  - a. Either enclosed or attached to the device, and
  - b. Have PMA approval from the FDA. If so, please provide a copy of the approval.
4. If the device does not have FDA PMA approval for the AED identified in number 3, has your company applied for FDA PMA approval for the said device?
5. What are the standard terms of the warranty that come with the device, without additional cost?
6. What are the optional warranty terms that do not come with the device, however sold by the vendor?
7. What service and maintenance is recommended to ensure that warranties remain in good standing and that the device functions at an optimal level?
8. Can the service and maintenance be performed by a third-party vendor?
9. Please identify any and all extra components that must be purchased to operate the device that do not come with the device.
10. How many recalls has your device had in the last 2 years? If any please provide a copy of each recall.

11. Has your company discontinued any Cardiac Monitor that contains both manual defibrillation and AED in the last 5 years? If so please provide the name of the device, its original manufactured date and the reason the device was discontinued.
12. Are there currently any plans to discontinue the cardiac monitors (used in an advanced life support emergency services setting) that are currently available for purchase by your company in the next 5 years.