

**Rowan County, North Carolina**

**REQUEST for LETTERS of INTEREST (RFLOI)**

**Long Ferry Road Corridor Study**

TITLE: **Long Ferry Road Corridor Study**  
ISSUE DATE: **January 4, 2022**  
SUBMITTAL DEADLINE: **February 3, 2022**  
ISSUING AGENCY: **Rowan County, NC**

**SYNOPSIS**

**SUBCONSULTANTS ARE PERMITTED UNDER THIS CONTRACT**

This contract shall be partially reimbursed with Federal-aid funding through the North Carolina Department of Transportation (hereinafter referred to as the Department). The solicitation, selection, and negotiation of a contract shall be conducted in accordance with all Department requirements and guidelines.

The primary and/or subconsultant firm(s) shall be pre-qualified by the Department to perform ANY COMBINATION of the Discipline Codes listed below for the Rowan County Long Ferry Road Corridor Study. Discipline Codes required are:

- 00045 – Corridor Planning
- 00141 – Multimodal Transportation Planning
- 00261 – Long Range Transportation Planning

WORK CODES for each primary and/or subconsultant firm(s) shall be listed on the respective RS-2 FORMS (see section 'SUBMISSION ORGANIZATION AND INFORMATION REQUIREMENTS').

This RFLOI is to solicit responses (LETTERS of INTEREST, or LOIs) from qualified firms to provide professional consulting services to:

## PROPOSED CONTRACT SUMMARY

### Long Ferry Road Corridor Study

**Objective:** The Corridor Study will evaluate increases in vehicular and truck traffic and access to several prospective non-residential properties. The Long Ferry Road corridor plan will help determine the best traffic control methods to supplement the overall street network.

**Goals:** The County will endeavor to:

1. Identify ways to increase traffic safety, mobility, and comfort
2. Identify traffic problems, and explore cost-effective solutions
3. Explore traffic calming solutions
4. Identify solutions for increasing truck traffic

LOIs submitted electronically SHALL be received **no later than 4:30pm on February 3, 2022**. Electronic LOIs should be submitted in .pdf format using software such as Adobe, CutePDF or PDF Writer.

The address for electronic deliveries is: [Anna.Bumgarner@rowancountync.gov](mailto:Anna.Bumgarner@rowancountync.gov) and address for mailings and hand-deliveries is:

Rowan County, NC  
Purchasing Department  
Anna Bumgarner, Purchasing Director  
130 W. Innes Street  
Suite 31  
Salisbury, NC 28144

**LOIs received after the deadline of February 3, 2022 will not be considered.**

Except as provided below any firm wishing to be considered must be properly registered with the Office of the Secretary of State and with the North Carolina Board of Examiners for Engineers and Surveyors. Any firm proposing to use corporate subsidiaries or subcontractors must include a statement that these companies are properly registered with the North Carolina Board of Examiners for Engineers and Surveyors and/or the NC Board for Licensing of Geologists. The Engineers performing the work and in responsible charge of the work must be registered Professional Engineers in the State of North Carolina and must have a good ethical and professional standing. It will be the responsibility of the selected private firm to verify the registration of any corporate subsidiary or subcontractor prior to submitting a Letter of Interest. Firms which are not providing engineering services need not be registered with the North Carolina Board of Examiners for Engineers and Surveyors. Some of the services being solicited may not require a license. It is the responsibility of each firm to adhere to all laws of the State of North Carolina.

The firm must have the financial ability to undertake the work and assume the liability. The selected firm(s) will be required to furnish proof of Professional Liability insurance coverage in the minimum amount of \$1,000,000.00. The firm(s) must have an adequate accounting system to identify costs chargeable to the project.

## **SCOPE OF WORK**

Rowan County is soliciting proposals for the services of a firm/team for the following contract scope of work:

### **PROPOSED CONTRACT SCOPE**

## **ROWAN COUNTY**

### **Long Ferry Road Corridor Study**

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#### **Scope of Work**

The following Scope of Work is intended to guide preparation of the Long Ferry Road Corridor Study. This Scope of Work is intended to provide a general framework for this study. The County expects that the Final Scope of Work will reflect modifications made based upon staff discussions with the consultant selected to prepare the study.

I. **INTRODUCTION AND PLANNING CONTEXT** - Provide overview of study area, including historical development, previous planning efforts and long-range land use and transportation planning context.

II. **ASSESSMENT OF EXISTING CONDITIONS (Land use and transportation)**

1. **Land Use**

**Objective:** Inventory existing land use conditions within the Study Area, including:

- Land use – non-residential, residential, industrial, and >500 acres for potential economic development trending toward distribution / warehousing
- Current Zoning – Identify current zoning districts (including overlays)
- Future Land Use – Show future land use and potential operational demands on Long Ferry Road

**Work Product:** GIS layered maps, tables and narrative depicting existing land use conditions

**2. Transportation**

**Objective:** Inventory existing transportation system within the Study Area, including:

- Current capacity of Long Ferry Rd (SR 2120) corridor
- Rail/grade separation project (R172384)
- Chewy (1500 employees) and truck trips
- Duke Energy / Coal Ash remediation truck trips
- Utilizing existing NCDOT traffic count data to estimate or model travel patterns (ADT, O/D) within and adjacent to Study Area.
- Identify location/type of all access drives

**Work Product:** GIS layered maps, tables and narrative depicting existing transportation conditions

**III. FUTURE CONDITIONS ANALYSIS (Land use and transportation)**

**Objective:** Identify future conditions within Study Area, based on assessment of existing conditions, including:

- Suggest policy recommendations based on Town of Spencer’s future land use map in combination with Rowan County’s desire for job creation, tax base, and economic growth
- Cross-section(s) based on future demand
- Access management
- Change in alignment (if necessary)

**Work Product:** Public Input Meetings, GIS layered maps, tables and narrative detailing future conditions. Market analysis. Presentation of Findings to the County Commission

**PROPOSED CONTRACT TIME: Six (6) Months**

**PROPOSED CONTRACT PAYMENT TYPE: Lump Sum**

**SUBMITTAL REQUIREMENTS**

All LOIs are limited to 10 pages (RS-2 forms are not included in the page count) inclusive of the cover sheet, and shall be typed on 8-1/2” x 11” sheets, single-spaced, one-sided.

*Fold out pages are not allowed. In order to reduce costs and to facilitate recycling; binders, dividers, tabs, etc. are prohibited. One staple in the upper left-hand corner is preferred.*

LOIs containing more than 10 pages will not be considered.

**Three (3) total copies of the LOI should be submitted.**

**Firms submitting LOIs are encouraged to carefully check them for conformance to the requirements stated above. If LOIs do not meet ALL of these requirements they will be disqualified. No exception will be granted.**

## **SELECTION PROCESS**

Following is a general description of the selection process:

- Rowan County's Selection Committee will review all qualifying LOI submittals.
- For Limited Services Contracts (On-Call type contracts), the Rowan County Selection Committee MAY, at Rowan County's discretion, choose any number of firms to provide the services being solicited.
- For Project-Specific Contracts (non On-Call type contracts), Rowan County's Selection Committee MAY, at Rowan County's discretion, shortlist a minimum of three (3) firms to be interviewed. IF APPLICABLE, dates of shortlisting and dates for interviews are shown in the section SUBMISSION SCHEDULE AND KEY DATES at the end of this RFLOI.
- In order to be considered for selection, consultants must submit a complete response to this RFLOI prior to the specified deadlines. Failure to submit all information in a timely manner will result in disqualification.

## **TITLE VI NONDISCRIMINATION NOTIFICATION**

Rowan County in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all RESPONDENTS that it will affirmatively ensure that any contract entered into pursuant to this advertisement, disadvantaged business enterprises will be afforded full and fair opportunity to submit LETTERS of INTEREST (LOIs) in response to this ADVERTISEMENT and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

## **SMALL PROFESSIONAL SERVICE FIRM (SPSF) PARTICIPATION**

The Department encourages the use of Small Professional Services Firms (SPSF). Small businesses determined to be eligible for participation in the SPSF program are those meeting size standards defined by Small Business Administration (SBA) regulations, 13 CFR Part 121 in Sector 54 under the North American Industrial Classification System (NAICS). The SPSF program is a race, ethnicity, and gender neutral program designed to increase the availability of contracting opportunities for small businesses on federal, state or locally funded contracts. SPSF participation is not contingent upon the funding source.

The Firm, at the time the Letter of Interest is submitted, shall submit a listing of all known SPSF firms that will participate in the performance of the identified work. The participation shall be submitted on the Department's Subconsultant Form RS-2. RS-2 forms may be accessed on the Department's website at [NCDOT Connect Guidelines & Forms](#).

The SPSF must be qualified with the Department to perform the work for which they are listed.

## **PREQUALIFICATION**

The Department maintains on file the qualifications and key personnel for each approved discipline, as well as any required samples of work. Each year on the anniversary date of the company, the firm shall renew their prequalified disciplines. If your firm has not renewed its application as required by your anniversary date or if your firm is not currently prequalified, please submit an application to the Department **prior to submittal of your LOI**. An application may be accessed on the Department's website at [Prequalifying Private Consulting Firms](#) -- Learn how to become Prequalified as a Private Consulting Firm with NCDOT. Having this data on file with the Department eliminates the need to resubmit this data with each letter of interest.

Professional Services Contracts are race and gender neutral and do not contain goals. However, the Respondent is encouraged to give every opportunity to allow Disadvantaged, Minority-Owned and Women-Owned Business Enterprises (DBE/MBE/WBE) subconsultant utilization on all LOIs, contracts and supplemental agreements. The Firm, subconsultant and subfirm shall not discriminate on the basis of race, religion, color, national origin, age, disability or sex in the performance of this contract.

## **DIRECTORY OF FIRMS AND DEPARTMENT ENDORSEMENT**

Real-time information about firms doing business with the Department, and information regarding their prequalifications and certifications, is available in the Directory of Transportation Firms. The Directory can be accessed on the Department's website at [Directory of Firms](#) -- Complete listing of certified and prequalified firms.

The listing of an individual firm in the Department's directory shall not be construed as an endorsement of the firm.

## **SELECTION CRITERIA**

**All prequalified firms who submit responsive letters of interest will be considered.**

In selecting a firm/team, the selection committee will take into consideration qualification information including such factors as:

1. **40%** = Corridor Study Experience
2. **20%** = Qualification of Staff
3. **20%** = Methodology
4. **20%** = Availability of Key Staff.

After reviewing qualifications, if firms are equal on the evaluation review, then those qualified firms with proposed SPSF participation will be given priority consideration.

## **SUBMISSION ORGANIZATION AND INFORMATION REQUIREMENTS**

The LOI should be addressed to **Mr. Ed Muire, Planning Director 402 N. Main Street Salisbury, NC 28144** and must include the name, address, telephone number, and e-mail address of the prime consultant's contact person for this RFLOI.

The LOI must also include the information outlined below:

### Chapter 1 - Introduction

The Introduction should demonstrate the consultant's overall qualifications to fulfill the requirements of the scope of work and should contain the following elements of information:

- Expression of firm's interest in the work;
- Statement of whether firm is on register;
- Date of most recent private engineering firm qualification;
- Statement regarding firm's(') possible conflict of interest for the work; and
- Summation of information contained in the letter of interest.

### Chapter 2 - Team Qualifications

This chapter should elaborate on the general information presented in the introduction, to establish the credentials and experience of the consultant to undertake this type of effort. The following must be included:

1. Identify recent, similar projects the firm, acting as the prime contractor, has conducted which demonstrates its ability to conduct and manage the project. Provide a synopsis of each project and include the date completed, and contact person.
2. If subconsultants are involved, provide corresponding information describing their qualifications as requested in bullet number 1 above.

### Chapter 3 - Team Experience

This chapter must provide the names, classifications, and location of the firm's North Carolina employees and resources to be assigned to the advertised work; and the professional credentials and experience of the persons assigned to the project, along with any unique qualifications of key personnel. Although standard personnel resumes may be included, identify pertinent team experience to be applied to this project. Specifically, the Department is interested in the experience, expertise, and total quality of the consultant's proposed team. If principals of the firm will not be actively involved in the study/contract/project, do not list them. The submittal shall clearly indicate the Consultant's Project Manager, other key Team Members and his/her qualifications for the proposed work. Also, include the team's organization chart for the Project / Plan. A Capacity Chart / Graph (available work force) should also be included. Any other pertinent information should also be listed in this section.

**Note:** If a project team or subconsultant encounters personnel changes, or any other changes of significance dealing with the company, NCDOT should be notified immediately.

### Chapter 4 - Technical Approach

The consultant shall provide information on its understanding of, and approach to accomplish, this project, including their envisioned scope for the work and any innovative ideas/approaches, and a schedule to achieve the dates outlined in this RFLOI (if any project-specific dates are outlined below).

## APPENDICES-

### CONSULTANT CERTIFICATION Form RS-2

Completed Form RS-2 forms SHALL be submitted with the firm's letter of interest. This section is limited to the number of pages required to provide the requested information.

Submit Form RS-2 forms for the following:

- **Prime Consultant firm**

- Prime Consultant Form RS-2 Rev 1/14/08; and

- **ANY/ALL Subconsultant firms** to be, or anticipated to be, utilized by your firm.

- Subconsultant Form RS-2 Rev 1/15/08.

- In the event the firm has no subconsultant, it is required that this be indicated on the Subconsultant Form RS-2 by entering the word "None" or the number "ZERO" and signing the form.



Complete and sign each Form RS-2 (instructions are listed on the form).

The required forms are available on the Department's website at:

<https://connect.ncdot.gov/business/consultants/Pages/Guidelines-Forms.aspx>

[Prime Consultant Form RS-2](#)

[Subconsultant Form RS-2](#)

All submissions, correspondence, and questions concerning this RFLOI should be directed to Anna Bumgarner, Purchasing Director, 130 W. Innes Street Suite 31, Salisbury, NC 28144.

Questions may be submitted electronically only, to the contact above. Responses will be issued in the form of an addendum available to all interested parties. Interested parties should also send a request, by email only, to the person listed above to be placed on a public correspondence list to ensure future updates regarding the RFLOI or other project information can be conveyed. Questions must be submitted to the person listed above no later than January 20, 2022. The last addendum will be issued no later than January 27, 2022.

## **SUBMISSION SCHEDULE AND KEY DATES**

RFLOI Release – **January 4, 2022**

Deadline for Questions – **January 20, 2021**

Deadline for LOI Submission – **February 3, 2022**

Firm Selection and Notification \*\* - **March 3, 2022**

Anticipated Notice to Proceed - **TBD**

\*\* Notification will **ONLY** be sent to selected firms.