



REQUEST FOR PROPOSALS

MICROSOFT ENTERPRISE AGREEMENT

ROWAN COUNTY

130 West Innes Street
Salisbury, NC 28144

704-216-8174

david.sifford@rowancountync.gov

Date Issued: Wednesday, September 16, 2015

Date Due: Thursday, September 24, 2015 at 10:00 am EDT

Administered by: David Sifford, Purchasing Agent

Microsoft Enterprise Agreement Renewal

Rowan County

Request for Proposal

Background and Scope

A. General Information:

This is a Request for Proposal (RFP) for the renewal of the expiring Rowan County agency-wide Microsoft Enterprise Agreement used for all desktop and server-based operating systems and business productivity suites.

B. General Conditions:

This RFP is not an offer to contract. Acceptance of a proposal neither commits the County to award a contract to any contractor, even if all requirements stated in this RFP are satisfied, nor limits our right to negotiate in our best interest. We reserve the right to contract with a vendor for reasons other than lowest price.

C. Reservations:

Rowan County reserves the right, at any time and for any reason, to cancel this RFP or any portion thereof, to reject all proposals or accept an alternate proposal. The County also reserves the right to waive any immaterial defect in the proposal. The proposal shall be good for a period of sixty (60) days from the opening of the proposal. The County may seek clarification of the proposal at any time and any delayed response could be a cause for proposal rejection. The County may require submission of the best and final proposals.

D. Incurred Costs:

Rowan County will not be liable for any costs incurred by respondents in replying to this RFP.

E. Award:

Award shall be made by Rowan County to the proposal that is determined to be the most advantageous to Rowan County.

G. Assignment:

The proposal respondent may not reassign any award made, as a result of this RFP, without prior written consent of Rowan County.

H. Evaluation Criteria:

Proposals will be reviewed and a contractor will be selected based on the following criteria (listed in no particular order):

- Proposed Cost
- Proposed Solution
- Qualifications
- Customer Service
- Compliance With Requirements

I. Proposal instructions and time frames:

Respondents are to submit sealed proposals, which will be evaluated by Rowan County to determine the completeness of the proposal. The sealed proposal must be clearly labeled on the outside of the envelope or package "**Microsoft EA Renewal**" in order to be considered. Submit one marked original and two (2) complete copies of the proposal.

Submission Location: Rowan County Finance Department
Attn: David Sifford, Purchasing Agent
130 West Innes Street, Suite 110-120
Salisbury, NC 28144

Submission Deadline: Thursday, September 24, 2015 at 10:00 am EST

Contact/Questions: David Sifford, Purchasing Agent
Rowan County Finance Department
130 W. Innes St., Salisbury, NC 28144
704-216-8174
david.sifford@rowancountync.gov

***Note:** Bidders must contact David Sifford to indicate that they will be offering a proposal in order to receive addendum and/or changes to the RFP. No contact with any Rowan County employee is allowed during this process without first submitting the written question/inquiry to David Sifford.

K. Project Timetable

Request for Proposal	9/16/2015
Proposals Due	9/24/2015 10:00 am EDT
Anticipated Award of Bid	10/5/2015

L. Proposal Contents / Format:

The following sections/information will be considered integral to this solicitation. As such, please address each accordingly:

- Company Profile / Background / Experience
- Proposed Solution Overview
- Proposed pricing (**include detailed pricing schedule with proposal**)

M. Detailed Scope of Services:

Rowan County Microsoft Enterprise Agreement Renewal Project

Rowan County is looking to renew our expiring County-wide Microsoft Enterprise Agreement used for all desktop and server-based operating systems and business productivity suites. Rowan County Information Systems will accept the following line item part list (1-14) to be quoted with any and all applicable discounts for standard three-year term per Microsoft. Provided below is our current agreement details and licensing levels under the Parent EA program 01E61226.

Organization : Rowan County
Location : 130 W. Innes Street, Salisbury, NC, United States
Enrollment ID : 5855970
Parent Program : 01E61226
Status : Active
Renewal Date : 2018-09-30

License Pools:
Enterprise Applications (Level D)
Enterprise Products (Level D)
Enterprise Servers (Level D)
Enterprise System (Level D)

Microsoft Enterprise Agreement Renewal

Item #	Manufacturer	Part #	Product	Quantity
1	Microsoft	W06-00446	Microsoft Core CAL - Software assurance - 1 user CAL - Enterprise, Select, Select Plus - All Languages	765
2	Microsoft	KV3-00368	MicrosoftWINENT AllLng SoftwareAssurance MVL 1License	765
3	Microsoft	021-08258	Microsoft Office Standard Edition - Software assurance - 1 PC - Platform - Enterprise - Win - All Languages	765
4	Microsoft	PGI-00270	Exchange Enterprise CAL Software Assurance Pk MVL Pltfrm UsrCAL wSrvcs	765
5	Microsoft	395-02504	Exchange Server Enterprise ALNG SA MVL	2
6	Microsoft	H04-00268	Share Point Server ALNG SA MVL	1
7	Microsoft	H22-00475	Project Server ALNG SA MVL	1
8	Microsoft	H21-00591	Project Server CAL ALNG SA MVL UsrCAL	10
9	Microsoft	77D-00111	Visual Studio Pro w/MSDN ALNG SA MVL	2
10	Microsoft	7NQ-00292	SQL Server Standard Core ALNG SA MVL 2Lic CoreLic	10
11	Microsoft	T9L-00223	System Center Standard ALNG SA MVL 2Proc	2
12	Microsoft	T6L-00238	System Center Data Center ALNG SA MVL 2Proc	10
13	Microsoft	P71-07282	Windows Server Data Center ALNG SA MVL 2Proc	20
14	Microsoft	6VC-01253	Windows Remote Desktop Services CAL ALNG SA MVL UsrCAL	765

Rowan County Information Systems has worked with Microsoft to validate the renewal part list provided and further questions or clarification can be directed to:

Ann Moog Estrada

SLG Account Manager

Southeast Territory

US Public Sector

Microsoft Corporation

One Lone Tree Road

Fargo, ND 58104

Office: 701-433-4427

Mail: v-anmoog@microsoft.com